

PHILIPPA MARCHANT Freelance Marketing Director



TRAITS



CONSCIENTIOUS



SOCIABLE



DRIVEN

EXPERIENCE LEVEL



EMPLOYMENT

Vino Fandango Southcorp Wines Limited Diageo United Distillers & Vintners

WORK ELIGIBILITY

United Kingdom Ireland South Africa

LANGUAGES

English Afrikaans

WILLING TO WORK FROM





ABOUT ME

Highly organised, creative, dedicated, and professional marketeer with 15 years experience within the Wine & Spirits industry. A clear and concise communicator, a team player, logical thinker, and fast learner who uses her own initiative. Assertive when required -my enthusiasm, skill, and work ethic is an asset to any organisation.





TECHNOLOGIES

| Brandwatch | **** |
|----------------------------------|------|
| Covered Press | *** |
| HubSpots Public Relations Kit | *** |
| MailChimp | **** |
| Marketo | **** |
| Optify | **** |
| PRWeb | *** |
| Prezly | *** |
| TapClicks | **** |
| ThriveHive | **** |



SKILLS

| Written Communication | |
|-------------------------|---|
| Personal Motivation | $\bullet \bullet \bullet \circ \circ$ |
| Attention To Detail | |
| Working with Vendors | \bullet \bullet \bullet \circ \circ |
| Creativity & Innovation | \bullet \bullet \bullet \circ \circ |
| Verbal Communication | |
| Developing Schedules | |
| Interpersonal Skills | |
| Planning & Organisation | |
| Multi-tasking | \bullet \bullet \bullet \circ \circ |
| | |



QUALIFICATIONS

Post Graduate Diploma in Marketing Management

University of Cape Town (Dec 2004)

Photoshop Course - Faculty of Humanities - A

University of Cape Town (Jan 2014)

WSET Level 3 Advance Certificate in Wines & Spirits - Pass with Merit

WSET (Jan 2005)

Level 1 Wine & Spirits Education Trust - A

WSET (Jul 1997)

Bachelors of Social Science majoring in Economics and Industrial Psychology

University of Cape Town (Dec 1993)



RECENT PROJECTS

Trade Secret - Senior Manager (Jan 2014 - Feb 2020) Development and support of all marketing activities for Trade Secret resulting in successful increase in customer satisfaction feedback.

The Ooh Box - Marketing Manager (Feb 2012 - Sep 2013) I was involved in a wide variety of aspects in supporting the launch of this new business and how to effectively market it.

Vino Fandango - Marketing Director (Feb 2020 - Ongoing)
Development of an exciting and dynamic new
website including all marketing support. This involved
planning, creation, artwork, promotions, customer &
supplier relations etc.



PHILIPPA MARCHANT Freelance Marketing Director



TRAITS



CONSCIENTIOUS



SOCIABLE



DRIVEN

EXPERIENCE LEVEL



EMPLOYMENT

Vino Fandango Southcorp Wines Limited Diageo United Distillers & Vintners

WORK ELIGIBILITY

United Kingdom Ireland South Africa

LANGUAGES

English Afrikaans

WILLING TO WORK FROM





ABOUT ME

Highly organised, creative, dedicated, and professional marketeer with 15 years experience within the Wine & Spirits industry. A clear and concise communicator, a team player, logical thinker, and fast learner who uses her own initiative. Assertive when required -my enthusiasm, skill, and work ethic is an asset to any organisation.

| <u></u> | |
|-------------------------|--|
| DOMAIN KNOWLEDGE | SPECIALISMS |
| Advertising | Client Management Digital Marketing Brand Management |
| Social Media | Social Media Analysis |
| Alcoholic & Soft Drinks | Quality Assurance Sales & Marketing Product Design |
| Brand Management | Customer Analysis Competitor Analysis |
| Market Research | Pricing Research |



TECHNOLOGIES

| Brandwatch | **** |
|----------------------------------|------|
| Covered Press | *** |
| HubSpots Public Relations Kit | *** |
| MailChimp | **** |
| Marketo | **** |
| Optify | *** |
| PRWeb | *** |
| Prezly | *** |
| TapClicks | **** |
| ThriveHive | **** |



SKILLS

| Written Communication | • • • • • |
|-------------------------|---------------------------------------|
| Personal Motivation | $\bullet \bullet \bullet \circ \circ$ |
| Attention To Detail | • • • • • |
| Working with Vendors | $\bullet \bullet \bullet \circ \circ$ |
| Creativity & Innovation | $\bullet \bullet \bullet \circ \circ$ |
| Verbal Communication | • • • • • |
| Developing Schedules | • • • • • |
| Interpersonal Skills | • • • • • |
| Planning & Organisation | • • • • • |
| Multi-tasking | $\bullet \bullet \bullet \circ \circ$ |
| | |



QUALIFICATIONS

Post Graduate Diploma in Marketing Management

University of Cape Town (Dec 2004)

Photoshop Course - Faculty of Humanities - A

University of Cape Town (Jan 2014)

WSET Level 3 Advance Certificate in Wines & Spirits - Pass with Merit

WSET (Jan 2005)

Level 1 Wine & Spirits Education Trust - A

WSET (Jul 1997)

Bachelors of Social Science majoring in Economics and Industrial Psychology

University of Cape Town (Dec 1993)



RECENT PROJECTS

Trade Secret - Senior Manager (Jan 2014 - Feb 2020) Development and support of all marketing activities for Trade Secret resulting in successful increase in customer satisfaction feedback.

The Ooh Box - Marketing Manager (Feb 2012 - Sep 2013) I was involved in a wide variety of aspects in supporting the launch of this new business and how to effectively market it.

Vino Fandango - Marketing Director (Feb 2020 - Ongoing)
Development of an exciting and dynamic new
website including all marketing support. This involved
planning, creation, artwork, promotions, customer &
supplier relations etc.